# **Caledonia Housing Association Limited**

Report of the Management Board and Consolidated Financial Statements Year ended 31 March 2018

Registration Particulars: Financial Conduct Authority Scottish Housing Regulator The Scottish Charity Register

Registered Number 2343 R (S) Registered Number HEP 224 Charity Number SCO13988

# REPORT OF THE MANAGEMENT BOARD AND CONSOLIDATED FINANCIAL STATEMENTS

# For the year ended 31 March 2018

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# ADVISERS

# For the year ended 31 March 2018

Registered Office:	5 South St Johns Place Perth PH1 5SU
Auditors:	RSM UK Audit LLP First Floor, Quay 2 139 Fountainbridge Edinburgh EH3 9QG
Bankers:	The Royal Bank of Scotland plc 12 Dunkeld Road Perth PH1 5RB
Solicitors:	Thorntons WS Whitehall Road 33 Yeaman Shore Dundee DD1 4BJ
	TC Young 7 West George Street Glasgow G2 1BA
	Harper Macleod The Ca'd'oro 45 Gordon Street Glasgow G1 3PE
Internal Auditors:	Wylie & Bisset 168 Bath Street Glasgow

Glasgow G2 4TP

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### **REPORT OF THE MANAGEMENT BOARD**

#### **Caledonia Housing Association Limited**

#### The Management Board and Executive Officers

The Members of the Management Board of the Association during the year to 31 March 2018 and up to the date of signing of these financial statements were as follows:

Mrs Helen Archibald Mrs Penny Coburn (Vice Chair) Mr Lindsay Darroch Mr David Grant (Chairman) Mr Ian Gray Mr Martin Harkness Ms Veronica Lynch Mrs Lorna McCurrach Mr Alex McDougall Mr Alan Nairn Mrs Elaine O'Brien Mr Graham Logan (co-opted 17 April 2018)

#### Senior Staff Members:

Julie Cosgrove	Chief Executive
Tim Calderbank	Operations Director
Ron Hunter	Finance Director / Company Secretary
Andrew Kilpatrick	Asset Management Director
Garry Savage	<b>Business Services Director</b>
Barry Johnstone	Area Director

#### STRUCTURE, GOVERNANCE AND MANAGEMENT

### PRINCIPAL ACTIVITY

The principal activity of the Association is to build, improve and manage affordable housing and related amenities for those in need by reason of age, ill-health, disability, financial hardship or other disadvantage.

#### THE MANAGEMENT BOARD, CHIEF EXECUTIVE AND DIRECTORS

Each member of the Management Board holds one fully paid share of  $\pounds 1$  in the Association. The Chief Executive and other Directors of the Association hold no interest in the Association's share capital and although not having the legal status of Directors, they act within the authority delegated by the Board. The members of the Management Board are unpaid. The governance arrangements include a Management Board with additional Committees for Audit and Remuneration.

#### **RECRUITMENT AND TRAINING OF BOARD MEMBERS**

Vacancies on the Management Board are filled from members of the community who have a commitment to the furtherance of social housing and the aims and objectives of the Association. Members are drawn from a wide range of backgrounds and experience to maintain the necessary mix of skills required to govern and control a complex organisation.

All Board members receive initial induction training and are then eligible to attend internal and external training events which not only build on existing experience but provide an opportunity to develop new skills.

### **REPORT OF THE MANAGEMENT BOARD**

#### **Caledonia Housing Association Limited**

#### STATEMENT OF MANAGEMENT BOARD'S RESPONSIBILITIES

The Co-operative and Community Benefits Societies Act 2014 and Registered Social Housing Association legislation requires the Management Board to prepare Financial Statements for each Financial Year which give a true and fair view of the state of affairs of the Group and Association and of the income and expenditure of the Association for that period. In preparing those Financial Statements, the Management Board are required to:

- i) Select suitable accounting policies and then apply them consistently.
- ii) Make judgements and estimates that are reasonable and prudent.
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements.
- iv) Prepare the Financial Statements on a going concern basis unless it is inappropriate to presume that the Association will continue in business.

The Management Board is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the Financial Statements comply with the Co-operative and Community Benefit Societies Act 2014, the Housing Scotland Act 2010 and the Registered Social Landlords Determination of Accounting Requirements December 2014 and the Statement of Recommended Practice for Registered Social Landlords 2014. They are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT ON INTERNAL FINANCIAL CONTROLS

The Management Board acknowledge their ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate to the business environments in which it operates. These controls are designed to give reasonable assurance with respect to:

- The reliability of financial information used within the Association or for publication;
- (ii) The maintenance of proper accounting records; and
- (iii) The safeguarding of assets against unauthorised use or disposal.

It is the Management Board's responsibility to establish and maintain systems of internal financial control. Such systems can only provide reasonable and not absolute assurance against material financial misstatement or loss. Key elements include ensuring that:

- (i) Formal policies and procedures are in place including the documentation of key systems and rules relating to the delegation of authorities which allow the monitoring of controls and restrict the unauthorised use of the Association's assets.
- (ii) Experienced and suitably qualified staff take responsibility for important business functions. The Association has appraisal procedures and training & development programmes in place to maintain standards of performance.
- (iii) Cash flow forecasts and budgets are prepared which allow the Board and management to monitor the key financial risks with quarterly management accounts prepared promptly, providing relevant, reliable and up-todate financial and other information. Significant variances from budgets are investigated as appropriate. Long term financial plans are considered by the Management Board in January each year and further reviewed during the year as required. This demonstrates forward planning and reporting to ensure a sound and viable financial position.
- (iv) All significant new initiatives, major commitments and investment projects are subject to formal appraisal techniques and authorisation procedures, through the Management Board.
- (v) The Audit Committee has the responsibility of reviewing the internal financial and other controls of the Association and will review reports from management, from the internal auditors and from the external

### **REPORT OF THE MANAGEMENT BOARD**

#### **Caledonia Housing Association Limited**

Auditors. In addition the Audit Committee reviews the Association's corporate risk map at each meeting to monitor and mitigate assessed key risks.

(vi) Formal procedures have been established for instituting appropriate action to correct weaknesses identified from the above reports.

The Management Board has reviewed the effectiveness of the system of internal financial control in existence in the Association for the year ended 31 March 2018. No weaknesses were found in internal financial controls which resulted in material losses, contingencies, or uncertainties which require disclosure in the Financial Statements or in the auditor's report on the Financial Statements.

As far as the Board are aware:

- there is no relevant audit information (information needed by the Association's auditors in connection with preparing their report) of which the Association's auditors are unaware, and
- the Board members have taken all the steps that they ought to have taken to make themselves aware of the relevant audit information and to establish that the Association's auditors are aware of that information.

#### **GROUP STRUCTURE**



The Caledonia Group comprises:

#### 1. Caledonia Housing Association

A registered social landlord registered under the Co-operative and Community Benefits Societies Act 2014 and a Scottish charity and one of Scotland's leading providers of high quality affordable homes for people in housing need. With over 4000 homes owned and managed across Tayside, Fife and the Highlands also one of Scotland's largest Housing Associations.

#### 2. Cordale Housing Association

A registered social landlord and a Scottish charity owning and managing 517 high quality affordable homes in Renton West Dunbartonshire for people in housing need. The Association became a wholly owned subsidiary of Caledonia on 1 April 2014.

### **REPORT OF THE MANAGEMENT BOARD**

### Caledonia Housing Association Limited

#### 3. Bellsmyre Housing Association

A registered social landlord and a Scottish charity owning and managing 588 quality affordable homes in the Bellsmyre area of Dumbarton for people in housing need. The Association became a wholly owned subsidiary of Caledonia on 1 April 2016.

### 4. Caledonia Ventures

A non-charitable private company limited by shares and wholly owned subsidiary of Caledonia Housing Association. Established to provide non-core services for the Group but currently dormant.

#### 5. Servite Solutions

A non-charitable private company limited by shares and wholly owned subsidiary of Caledonia Housing Association. Established to provide non-core services for the Group but currently dormant.

#### 6. Cordale Property Services

A non-charitable private company limited by shares and wholly owned subsidiary of Cordale Housing Association. Established to provide development services to the Housing Association but currently dormant.

### **REVIEW OF BUSINESS AND FUTURE DEVELOPMENTS**

#### **Financial Review**

The Caledonia Group ("Caledonia" or the "Group") achieved an operating surplus for the year of  $\pounds 5.5m$  (2017:  $\pounds 10.2m$ ). The Group made a net surplus of  $\pounds 1.9m$  in the year to 31 March 2018 (2017:  $\pounds 7.0m$ ), a decrease on prior year results as last year's results incorporated a gain in respect of the remeasurement of the Association's pension scheme ( $\pounds 1.9m$ ) and  $\pounds 3.0m$  of fair value gains on acquisition of Bellsmyre HA. Income from social letting activities rose by 1% to  $\pounds 25.7m$  reflecting rent increases applied in April 2017 and rents received from new build completions during the year. The turnover from other activities increased by 89% due to shared equity sales in the year of  $\pounds 1.6m$  (2017:  $\pounds 0$ ) and increased Care and Repair Income  $\pounds 1.7m$  (2017:  $\pounds 1.0m$ ).

Included in operating costs is the expenditure on reactive, cyclical and planned maintenance the cost of which was  $\pounds 4.2m (2017; \pounds 4.4m)$ . Total investment on all maintenance activities was  $\pounds 6.6m (2017; \pounds 7.1m)$  of which  $\pounds 2.4m (2017; \pounds 2.8m)$  was treated as capital expenditure. Annual expenditure on planned maintenance is derived from 30 year life cycle costing consultant's reports designed to ensure that all housing properties are maintained to a specific standard, thereby continuing to extend the useful life of the properties. Despite this significant investment Caledonia is required by the Statement of Recommended Practice to depreciate its housing properties and retained surpluses are calculated after providing  $\pounds 6.6m (2017 \pounds 6.3m)$  for such depreciation.

At 31 March 2018 the Group's total reserves amounted to £44.7m an increase of £1.9m from 31 March 2017. The increase in reserves is attributed to the surpluses achieved by the Group in the year to 31 March 2018 of £1.9m. In addition to providing funds for re-development these reserves are a necessary hedge against risk.

#### **Treasury Management**

Caledonia has a comprehensive Treasury Management Strategy and Policy in place. The main aim of the strategy is to provide the private finance required to finance the investment programme detailed in the Group's business plan whilst providing the necessary controls to mitigate risk. At 31 March 2018, Caledonia has a balance of £58m fixed and £13m variable rate finance which is reviewed as part of the appraisal and selection process for the acquisition of new facilities.

### **REPORT OF THE MANAGEMENT BOARD**

### **Caledonia Housing Association Limited**

#### **Risk Management**

Caledonia has a comprehensive group risk management policy in place which details how corporate risks are identified, assessed in terms of importance and the steps taken in mitigation. The resultant risk map is reviewed in detail by the Audit Committee on a quarterly basis to consider actions to mitigate existing and emerging risks. The work of this Committee is reported to the Management Board and informs the annual internal audit programme.

Ris	sk	Mitigation
•	The financial and social effects of welfare benefit reform	Welfare Reform Staff Focus Group & Action Plan in place. Arrears recovery & tenancy sign up procedures amended. Further review in advance of UC roll out. Structural re -organisation to create dedicated tenancy sustainment team.
•	A serious incident resulting from failure of Health & Safety Regulations	Health & Safety. Permanent Health & Safety advisor in place. Comprehensive Health & Safety action plan in place. Key issues considered by the Executive Team on a monthly basis and the Health and Safety Committee on a quarterly basis Specialist health and safety consultants (Ellis Whittam) appointed to advise the Association on relevant issues.
•	The failure of business continuity systems	Comprehensive business continuity policy in place. Systems testing by external consultants carried out on a regular basis. Business continuity issues, incidents and arrangements. considered by the Operational Management Team (OMT). All business continuity incidents reviewed by the Business Performance Manager and considered by the Executive Management Team.
•	Failure to apply the Asset Management Strategy	Comprehensive asset management strategy in place. Significant investment is subject to specific Management Board approval. Compliance reviewed by Internal Audit
•	Cost increases that cannot be offset by increased rental income.	Comprehensive thirty year financial planning. Sensitivity analysis. Detailed project risk assessment.
•	Failure of Group's ICT systems	All data and processing carried out at a tier 3 data centre off site. Internal audit of control systems. Central control of levels of system access and password protection. All ICT systems being regularly monitored.

#### Performance

The Group monitors corporate performance in terms of finance, operations, business services and asset management. A range of financial and non-financial ratios and indicators are produced on a quarterly basis which are used to monitor how the organisation is performing and more importantly initiate corrective action in under-performing areas. In addition to this departmental monthly performance indicators are produced for the whole Association and reviewed by the operational management team:

### **REPORT OF THE MANAGEMENT BOARD**

### **Caledonia Housing Association Limited**

Indicators for Caledonia Housing Association	Target	Actual	16/17 Actual
Void Loss	<0.5%	0.49%	0.39%
Re-let Performance	<17.5Days	17.4Days	17.5Days
Arrears Performance	<4.0%	4.89%	4.48%
<ul> <li>Profitability – Operating surplus</li> </ul>	>19%	24.5%	24%
<ul> <li>Financial Covenant - Interest Cover</li> </ul>	>110%	128.3%	209%
<ul> <li>Financial Covenant – Gearing</li> </ul>	<60%	23.8%	38%

Indicators in line with the ARC definitions were set for the year to 31 March 2018 based on historic and benchmark material and the results will be used to inform our control mechanisms and targets in future years. Whilst most of these indicators have been controlled at or below target rent arrears remains a challenge. Arrears performance is below target principally due to increased former tenant arrears which are either written off or provided for. These performance indicators in our operations department will be monitored closely as Government proposals for welfare benefit reform are rolled out. Void loss has increased in the year due to a rehabilitation project at one of our schemes being undertaken in the year.

Operating surplus is on target for the year and gearing and interest cover financial covenants set by our funders have been met. The Association's financial strength as demonstrated in these results will enable us to fund future business plan priorities.

Indicators for Cordale Housing Association	Target	Actual	16/17 Actual
Void Loss	<0.5%	0.4%	0.7%
Re-let Performance	<10 days	11.1 days	12.4 days
Arrears Performance	<4.0%	3.9%	4.5%
<ul> <li>Profitability – Operating surplus</li> </ul>	>25.5%	27.7%	44%
<ul> <li>Financial Covenant - Interest Cover</li> </ul>	>200%	296.6%	362.8%
Financial Covenant - Gearing	<30%	23.2%	23.6%

Indicators in line with ARC definitions were set for the year to 31 March 2018 based on historic and benchmark material and the variance against target will be used to inform our control mechanisms and targets in future years. Much of the year to 31 March 2018 was taken up integrating stand-alone policies and procedures with those of the Caledonia Group and in that respect it is pleasing to note that despite this increased workload the Association has met or where not met is just under target for most key ratios whilst the important financial covenants were all met.

Sensitivity analysis has been carried out on the Group's and Association's five and thirty year plans to ensure long term viability and plans are in hand to ensure that the Association meets EESSH compliance by the due date in 2020.

Indicat	ors for Bellsmyre Housing Association	Target	Actual	2016/17 Actual
•	Void Loss	<1.5%	2.9%	2.1%
•	Re-let Performance	<35 Days	55.7 Days	65.1 Days
•	Arrears Performance	<6.0%	7.05%	8.6%
•	Profitability – Operating surplus	>28%	37.4%	39.2%
•	Financial Covenant - Interest Cover	>110%	280%	291%
•	Financial Covenant - Gearing	<40%	19%	20%

### **REPORT OF THE MANAGEMENT BOARD**

### **Caledonia Housing Association Limited**

Bellsmyre HA's performance reflects the considerable amount of work involved in re-structuring the Association in terms of staff responsibilities and the adoption of a range of Caledonia Group policies and procedures since becoming a subsidiary in April 2016.

Early in the year the Committee of Management recognised that tenancy sustainment was a major issue and took action to address this by allocating increased time and resources to the void maintenance programme. Understandably this course of action has led to increased void loss and re-let times but does not indicate any lack of control. Similarly increased maintenance expenditure has reduced operating surplus but all financial lending covenants have been met. Whilst still above target, arrears performance for 2017/18 has shown an improvement against prior year performance. With the implementation of a new staffing structure and robust arrears management procedures, the Association is confident that improvements will continue to be recognised in this area.

Sensitivity analysis has been carried out on our five and thirty year plans to ensure the Association's long term viability and plans are in hand to ensure the Association meets EESSH compliance by the due date in 2020.

#### **Future Plans**

The Caledonia Management Board approved a business plan in 2017/18 which contains three strategic priorities:

#### • Transforming Customer Service

By introducing new and innovative ICT solutions to enable mobile working and the provision of a tenant selfservice portal coupled with changes to working patterns we aim to create efficiencies and provide enhanced customer service.

#### • Providing 1000 new homes by 2020

In order to help address the chronic shortage of affordable homes in Scotland and support the Scottish Governments initiative we plan to increase our affordable housing development programme throughout our area of operation.

#### Delivering Sustainable Services

The Caledonia Group currently deliver a range of non-core services to our tenants including home help, estate management and additional tenancy support. We aim to review all of these services with a view to increasing the provision and providing more options that are flexible, affordable, and valued by our customers.

#### • Antonine HA - Transfer of Engagements

In August 2017 Caledonia HA were appointed as preferred partner for Antonine HA. This community based organisation operating in East Dunbartonshire owns and manages 333 rented properties and provides factoring services to 702 owners in the area. The partnership will take the form of a complete transfer of engagements from Antonine HA to Caledonia HA and will deliver benefits to both organisations. The transfer is subject to approval by regulators, lenders, and tenants and members of Antonine HA, all of which are planned to be completed by October 2018.

### **Rental Income**

Annual increases in rent for existing properties and rent from new properties resulted in a 2% increase in rental income (2017: 2.0%). Rents and services charges are set to recover current and future costs and any proposed increases are subject to tenant consultation.

#### **Credit Payment Policy**

The Association's policy concerning the payment of its trade creditors complies with the Confederation of British Industry guidelines. The average payment period is 2018: 30 days (2017: 30 days).

### **REPORT OF THE MANAGEMENT BOARD**

### Caledonia Housing Association Limited

#### Maintenance Policy

The Association's policies encompass reactive, cyclical and planned maintenance. Reactive repairs are carried out by contractors who have been subject to a selection process which examines cost, experience and capacity. Subsequent repairs are then monitored in terms of contractor and Association performance and tenant satisfaction. Planned and cyclical maintenance is carried out in accordance with our life cycle programme modified where necessary by inspection. The resultant works are normally awarded after formal tendering procedures have been applied.

We have undertaken analysis of our stock to determine the amount of work required to comply with EESSH standards. The results of this analysis have been incorporated into our planned maintenance programme to ensure that we meet the required standards within the set deadlines.

#### **Reserves Policies**

The Association was committed to generating sufficient reserves to pursue its core objectives and to meet the following requirements.

- keeping rents as affordable as possible;
- maintaining the Association's properties in a good state of repair;
- financing loan repayments;
- providing a cushion against risk and future uncertainties; and
- establishing new services or developments.

#### **Revenue Reserves**

The Association has determined that it is appropriate to hold revenue reserves equivalent to a minimum of six months turnover net of LIFT property sales of  $\pounds 11.7$ m to minimise future financial risk. The current level of undesignated revenue reserves is  $\pounds 30.1$ m following the addition of a  $\pounds 1.3$ m revenue surplus in the year to 31 March 2018.

#### HUMAN RESOURCES Equity and Diversity re Employment

All applicants for employment are given full and fair consideration for all vacancies in accordance with their particular aptitudes and abilities. We will ensure respect, fairness and understanding and at all times value and embrace diversity and eliminate discrimination.

#### **Employee Involvement and Health & Safety**

The Association takes seriously its responsibilities to employees and provides employees with information on matters of concern to them. The Association consults employees or their representatives on a range of issues related to their terms and conditions of employment, including health and safety, so that their views may be taken into account in making decisions likely to affect their interests.

#### **AUDITORS**

A resolution for the reappointment of RSM UK Audit LLP as auditors of the Association will be proposed at the Annual General Meeting.

By order of the Management Board



21st August 2018

#### Independent Auditor's report to the members of Caledonia Housing Association Limited

#### Opinion

We have audited the financial statements of Caledonia Housing Association Limited (the 'association') and its subsidiaries (the 'group') for the year ended 31 March 2018 which comprise the Group and Association's statement of comprehensive income, statement of financial position, statement of changes in reserves, statement of cashflow and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and Association's affairs as at 31 March 2018 and of the income and expenditure of the Group and the income and expenditure of the Association for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Co-operative and Community Benefit Societies Act 2014, the Co-operative and Community Benefit Societies (Group Accounts) Regulations 1969, Part 6 of the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements – December 2014.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and the parent association in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Board's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Board has not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The Board is responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Independent Auditor's report to the members of Caledonia Housing Association Limited

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Co-operative and Community Benefit Societies Act 2014 requires us to report to you if, in our opinion:

- A satisfactory system of control over transactions has not been maintained; or
- the Association has not kept proper accounting records; or
- the financial statements are not in agreement with the books of account of the Association; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of the Board**

As explained more fully in the Board's responsibilities statement set out on page 3, the Board is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Board determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board is responsible for assessing the group's and parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board either intends to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <u>https://www.frc.org.uk/auditorsresponsibilities</u>. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the Association's members as a body, in accordance with Part 7 of the Co-operative and Community Benefit Societies Act 2014. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

RSM UK AUDIT LLP Statutory Auditor Chartered Accountants First Floor, Quay 2 139 Fountainbridge Edinburgh EH3 9QG

Date:	

### Report by the Auditors to the Members of Caledonia Housing Association on Corporate Governance Matters

In addition to our audit of the Financial Statements, we have reviewed your statement on Pages 3 and 4 concerning the Association's compliance with the information required by the Regulatory Standards for systemically important RSLs in respect of internal financial controls contained within the publication "Our Regulatory Framework" and associated Regulatory Advisory Notes which are issued by the Scottish Housing Regulator.

#### **Basis of Opinion**

We carried out our review having regard to the requirements to corporate governance matters within Bulletin 2006/5 issued by the Financial Reporting Council through enquiry of certain members of the Management Committee and Officers of the Association and examination of relevant documents. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reason given for non-compliance.

#### Opinion

In our opinion the Statement on Internal Financial Control on pages 3 and 4 has provided the disclosures required by the relevant Regulatory Standards for systemically important RSLs within the publication "Our Regulatory Framework" and associated Regulatory Advisory Notes issued by the Scottish Housing Regulator in respect of internal financial controls and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

RSM UK AUDIT LLP Statutory Auditor Chartered Accountants First Floor, Quay 2 139 Fountainbridge Edinburgh EH3 9QG

Date:

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

# For the year ended 31 March 2018

	Note	2018	2017
		£	£
Turnover	2,3a,4a	30,367,466	30,824,262
Operating expenditure Remeasurement in respect of pension scheme	2,3a,4a 29	(24,843,961) 12,223	(22,511,538) 1,920,000
Operating surplus	2	5,535,728	10,232,724
Loss on disposal of fixed assets Gain on revaluation of other fixed asset Gain on revaluation of investment property		(342,807) 19,362	(167,852) - 135,589
		5,212,283	10,200,461
Interest receivable Interest payable and financing costs	8 9	70,038 (3,356,023)	<i>41,701</i> <i>(3,228,749)</i>
Surplus for the year and total comprehensive income for the year		1,926,298	7,013,413

All figures relate to continuing operations.

The accompanying notes on pages 19 to 49 form part of these financial statements.

# HOUSING ASSOCIATION STATEMENT OF COMPREHENSIVE INCOME

# For the year ended 31 March 2018

	Note	2018	2017
		£	£
Turnover	2,3b,4b	24,444,785	21,724,157
Operating costs Remeasurement in respect of pension scheme	2,3b,4b 29	(20,148,942) 7,223	(17,342,241) 1,009,000
Operating surplus	2	4,303,066	5,390,916
Loss on disposal of fixed assets		(124,190)	(59,044)
		4,178,876	5,331,872
Interest receivable Interest payable	8 9	65,725 (2,994,296)	35,241 (2,701,773)
Surplus for the year and total comprehensive income for the year		1,250,305	2,665,340

All figures relate to continuing operations.

The accompanying notes on pages 19 to 49 form part of these financial statements.

### CONSOLIDATED AND HOUSING ASSOCIATION STATEMENT OF FINANCIAL POSITION

### As at 31 March 2018

	Note	20	18	201	7
		GROUP	ASSOCIATION	GROUP	ASSOCIATION
		£	£	£	£
Fixed assets					
Housing properties	11,12	295,978,526	241,573,921	292,148,214	236,137,773
Other fixed assets	13,14	1,382,136	911,678	1,122,107	861,153
Investment property	15	1,304,305	354,305	1,304,305	354,305
Investments in subsidiaries	16	104	4	104	4
	-	298,665,071	242,839,908	294,574,730	237,353,235
Current assets	-				
Stock and work in progress	17	3,893,976	3,893,976	993,678	993,678
Trade and other debtors	18	2,568,976	2,364,141	2,728,643	2,628,846
Cash and cash equivalents		7,614,691	3,680,328	6,601,680	2,576,605
Current liabilities		14,077,643	9,938,445	10,324,001	6,199,129
Creditors: amounts falling due within one year	19	(11,775,678)	(9,205,084)	(12,650,888)	(9,966,897)
Net current assets/(liabilities)	-	2,301,965	733,361	(2,326,887)	(3,767,768)
Total assets less current Liabilities Creditors: amounts falling due	_	300,967,036	243,573,269	292,247,843	233,585,467
after more than one year	20	(254,957,171)	(212,673,026)	(247,841,235)	(203,749,522)
<b>Provisions for liabilities</b>					
Pension provision	29	(1,344,000)	(773,000)	(1,667,000)	(959,000)
Net assets		44,665,865	30,127,243	42,739,608	28,876,945
Capital and reserves	_				
Share capital	24	472	175	513	182
Revenue reserve	25	44,665,393	30,127,068	42,739,095	28,876,763
		44,665,865	30,127,243	42,739,608	28,876,945

These financial statements on pages 19 to 49 were approved and authorised for issue by the Management Board on 21<sup>st</sup> August 2018 and were signed on their behalf:



### CONSOLIDATED AND HOUSING ASSOCIATION STATEMENT OF CHANGES IN RESERVES

### For the year ended 31 March 2018

Group	Share Capital	Income and expenditure reserve	Total
	£	£	£
Balance at 1 April 2016	455	30,171,482	30,171,937
Acquisition of Bellsmyre Housing Association	118	5,554,200	5,554,318
Issued in the year	15	-	15
Cancelled in the year	(75)	-	(75)
Surplus for the year*	•	7,013,413	7,013,413
Balance as at 31 March 2017	513	42,739,095	42,739,608
Issued in the year	9	-	9
Cancelled in the year	(50)	-	(50)
Surplus for the year	-	1,926,298	1,926,298
Balance at 31 March 2018			
	472	44,665,393	44,665,865
Association	Share Capital	Income and	Total
		expenditure	
	0	reserve	
	£	£	£
Balance at 1 April 2016	202	26,211,423	26,211,625
Issued in the year	3		3
Cancelled in the year	(23)	-	(23)
Surplus for the year		2,665,340	2,665,340
Balance as at 31 March 2017	182	28,876,763	28,876,945
Issued in the year	2	-	2
Cancelled in the year	(9)	-	(9)
Surplus for the year	-	1,250,305	1,250,305
Balance at 31 March 2018	175	30,127,068	30,127,243

\* Note that the fair value adjustment for Bellsmyre Housing Association is included within the surplus of prior year as it is recognised in turnover.

# CONSOLIDATED STATEMENT OF CASHFLOW

# For the year ended 31 March 2018

		2018	2017
	Notes	£	£
Net cash generated from operating activities	27	4,862,094	5,430,478
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of tangible fixed assets		(11,602,492)	(15,998,918)
Purchase of investment property			(94,411)
Proceeds from sale of tangible fixed assets		385,469	157,093
Grants received		5,464,611	7,130,156
Grants repaid		(133,084)	-
Interest received		70,038	41,701
Cash acquired on business combination		-	1,480,862
NET CASH USED IN INVESTING ACTIVITIES		(5,815,458)	(7,283,517)
CASH FLOW FROM FINANCING ACTIVITIES			
Interest paid		(3,356,023)	(3,228,749)
New secured loans		25,708,678	9,440,000
Repayments of borrowings		(20,386,280)	(2,767,669)
	7		
NET CASH FROM FINANCING ACTIVITIES	_	1,966,375	3,443,582
NET INCREASE IN CASH AND CASH EQUIVALENTS	-	1,013,011	1,590,543
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	-	6,601,680	5,011,137
CASH AND CASH EQUIVALENTS AT END OF YEAR	27	7,614,691	6,601,680

# HOUSING ASSOCIATION STATEMENT OF CASHFLOW

### For the year ended 31 March 2018

	Notes	2018	2017
		£	£
Net cash generated from operating activities	27	3,359,596	3,902,068
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of tangible fixed assets		(10,541,431)	(15,070,878)
Proceeds from sale of tangible fixed assets		211,864	98,890
Grants received		5,446,146	7,190,056
Grants repaid		(88,590)	-
Interest received		65,725	35,241
NET CASH USED IN INVESTING ACTIVITIES		(4,906,286)	(7,746,691)
CASH FLOW FROM FINANCING ACTIVITIES			
Interest paid		(2,994,296)	(2,701,773)
New secured loans		25,708,678	7,100,000
Repayments of borrowings		(20,063,969)	(711,019)
NET CASH FROM FINANCING ACTIVITIES		2,650,413	3,687,208
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALEN	TS	1,103,723	(157,415)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		2,576,605	2,734,020
CASH AND CASH EQUIVALENTS AT END OF YEAR	27	3,680,328	2,576,605

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

#### 1. Accounting policies

#### Legal Status

The Association is registered under the Co-operative and Community Benefit Societies Act 2014 with the Financial Conduct Authority and is registered with the Scottish Housing Regulator under the Housing (Scotland) Act 2010. Its registered office is in Perth as detailed on page 1.

The Association's principal activities are to build, improve and manage affordable housing and related amenities for those in need by reason of age, ill-health, disability, financial hardship or other disadvantage.

Caledonia Housing Association Limited is a Public Benefit Entity.

#### **Basis of preparation**

These financial statements have been prepared in accordance with UK Generally Accepted Accounting Practice (UK GAAP) including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102"), the Housing SORP 2014 "Statement of Recommended Practice for Registered Housing Providers" and they comply with the Determination of Accounting Requirements 2014, and under the historical cost convention.

The financial statements are prepared in Sterling  $(\pounds)$  and rounded to the nearest whole pound unless where otherwise stated.

### Critical accounting estimates and areas of judgement

Preparation of the financial statements requires management to make critical judgements and estimates concerning the future. Estimates and judgements are continually evaluated and are based on historical experience, advice from qualified experts and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The resulting accounting estimates and assumptions will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are included below

- Useful lives of Housing Property- see Depreciation and Impairment
- Components of Housing Properties see Depreciation and Impairment
- The measurement of the recoverable amount of assets for impairment reviews see Depreciation and Impairment
- Recoverable amount of rent arrears and other debtors see Financial Instruments.
- Government Grants See Government Grants

#### Amortisation of Shared Ownership - Allocation of Costs

Shared ownership properties are split proportionally between fixed assets and current assets based on the element relating to expected first tranche sales. The first tranche proportion is classed as a current asset and related sales proceeds are included in turnover.

#### Valuation of Investment Property

Investment properties consist of commercial properties and properties not held for social benefit. These properties are initially measured at cost and subsequently measured at fair value whilst a reliable measure of fair value is available without undue cost or effort. Changes in fair value are recognised in income and expenditure.

The Companies Act 2006 requires all properties to be depreciated. However, this requirement conflicts with the generally accepted accounting principle set out in FRS 102. The Management Committee consider that, because investment properties are not held for consumption, but for their investment potential, to depreciate them would not give a true and fair view.

If this departure from the Companies Act 2006 had not been made in order to give a true and fair view, the surplus/deficit for the financial year would have been reduced by depreciation. However the amount of depreciation cannot reasonably be quantified because depreciation is only one of many factors reflected in the annual valuation and the amount relating to the depreciation of the property cannot be separately identified. This departure however is only due to the trading subsidiary as all other entities are registered under the Co-operative and Community Benefit Societies Act 2014.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### For the year ended 31 March 2018

#### Pension

#### Obligations under a defined benefit pension scheme

The Association participates in a funded multi-employer defined benefit scheme, the Scottish Housing Association Pension Scheme (SHAPS). The SHAPS contributions are recognised in income and expenditure in the period to which they relate as there is insufficient information available to use defined benefit accounting. A liability is recognised for contributions arising from an agreement with the multi-employer plan that determines how the RSL will repay their share of the deficit.

The rate used to discount the past service deficit defined benefit obligations to their present value is based upon market yields for high quality corporate bonds with terms consistent with those of the benefit obligations. Our commitment to the SHAPS of £795K for the next 4 years has been discounted at a rate of 1.51% amounting to a net present value of £773k at 31 March 18 (2017: 959k).

#### **Defined contribution plans**

For defined contribution schemes the amount charged to income and expenditure is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments.

#### **Government** grants

Government grants include grants receivable from the Scottish Government, local authorities and other government bodies. Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

Government grants received for housing properties are recognised in income over the useful economic life of the structure of the asset and, where applicable, the individual components of the structure (excluding land) on a pro-rata basis under the accruals model.

On disposal of an asset for which government grant was received, if there is no obligation to repay the grant, then any unamortised grant remaining is derecognised as a liability and recognised as income. Where there is a requirement to repay a grant a liability is included in the Statement of Financial Position to recognise this obligation.

#### Other grants

Grants received from non-government sources are recognised using the performance model. Grants are recognised as income when the associated performance conditions are met.

#### **Basis of consolidation**

The Group financial statements consolidate the results of Caledonia Housing Association Limited, Bellsmyre Housing Association and Cordale Housing Association Limited using the acquisition method, all of which are Associations registered under the Co-operative and Benefit Societies Act 2014 and are registered with the Scottish Housing Regulator. The results of Cordale Property Services Limited a limited company and subsidiary of Cordale Housing Association are not consolidated due to immateriality.

Fair value adjustments were made on acquisition of Bellsmyre Housing Association in the 2017 financial year; these will be amortised over 25 years. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by other members of the Group.

#### **Going Concern**

The Association's business activities, together with the factors likely to affect its future development, performance and position are set out within the Review of Business and Future Developments and Financial Review. The Review of Business and Future Developments and Financial Review also includes a review of the financial position of the association, its cash flows, liquidity position and borrowing facilities. The Association secured additional private finance of £20,939,769 on the 24 November 2017 from GB Social Housing by way of a twenty year aggregator bond secured by unencumbered housing assets.

Any future borrowing will be provided by utilising the Association's unencumbered assets currently amounting to over 500 housing units.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

#### Going Concern (continued)

The Association's financial projections demonstrate that the Association has sufficient financial resources to ensure that it meets its commitments in the short, medium and longer term. Therefore, the Management Board believes that the Association is well placed to manage its business risks successfully despite the current uncertain economic outlook.

The Management Board has a reasonable expectation that the Association has adequate resources to continue in operational existence for the foreseeable future. For this reason, the going concern basis has been adopted in these financial statements.

#### **Turnover & Revenue Recognition**

Turnover represents rents, service charges and revenue grants receivable in respect of tenanted properties, amounts receivable from the sale of housing accommodation and amounts invoiced in respect of the provision of services.

Rental income is recognised from the point when properties under development reach practical completion or otherwise become available for letting, net of any voids.

Grant income is recognised when any associated performance conditions have been met.

#### Fixed Assets - Housing Land and Buildings

Housing properties are properties for the provision of social housing or to otherwise provide social benefit and are principally properties available for rent and shared ownership.

Completed housing and shared ownership properties are stated at cost less accumulated depreciation and impairment losses.

Works to existing properties will generally be capitalised under the following circumstances:

- (i) Where a component of the housing property that has been treated separately for depreciation purposes and depreciated over its useful economic life is replaced or restored; or
- (ii) Where the subsequent expenditure provides an enhancement of the economic benefits of the tangible fixed assets in excess of the previously assessed standard of performance. Such enhancement can occur if the improvements result in an increase in rental income, a material reduction in future maintenance costs or a significant extension of the life of the property.

Works to existing properties which fail to meet the above criteria are charged to the Income and Expenditure account.

The major components are deemed to be Land, Structure, Roofs, Windows, Kitchens, Bathrooms, Lifts, Warden Call/Fire Alarm and Central Heating. Each component has a substantially different economic life and is depreciated over this individual life. Depreciation rates are shown in Note 1. The accounting policy is compliant with the SORP 2014.

#### **Capitalised Development Overheads and Borrowing Costs**

Costs which are directly attributable to bringing housing properties into working condition are included in housing properties cost. Directly attributable costs include direct labour cost of the Association and incremental costs which would have been avoided only if the property had not been constructed or acquired. All other development costs are written off to the Income and Expenditure Account in the period in which it occurs.

Interest charges incurred on the financing of housing properties are capitalised up to the date of practical completion and then amortised thereafter over the remaining loan term. Interest charges arising after that date are charged to the Income and Expenditure Account.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### For the year ended 31 March 2018

#### Impairment of fixed assets

An assessment is made at each reporting date of whether there are indications that a fixed asset (including housing properties) may be impaired or that an impairment loss previously recognised has fully or partially reversed. If such indications exist, the RSL estimates the recoverable amount of the asset.

Shortfalls between the carrying value of fixed assets and their recoverable amounts, being the higher of fair value less costs to sell and value-in-use of the asset based on its service potential, are recognised as impairment losses in the income and expenditure account.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Reversals of impairment losses are recognised in income and expenditure. On reversal of an impairment loss, the depreciation or amortisation is adjusted to allocate the asset's revised carrying amount (less any residual value) over its remaining useful life.

#### Sales of Housing Properties

Properties are disposed of under the appropriate legislation and guidance. All costs, first tranche sales, and grants relating to the share of property sold are removed from the financial statements at the date of sale. Any grants received that cannot be repaid from the proceeds of sale are abated and the grants removed from the financial statements.

#### **Depreciation of Housing Properties**

Depreciation is charged on a straight line basis over the expected economic useful lives of each major component that makes up the housing property as follows:

Land	Not depreciated
Structure	Over 75 years
Roof	Over 65 years
Windows	Over 35 years
Kitchen	Over 20 years
Bathroom	Over 30 years
Central Heating- Individual Boilers	Over 20 years
Central Heating- Common Plant	Over 30 years
Lifts	Over 20 years
Warden Call/ Fire Alarm	Over 20 years

#### **Depreciation of Other Fixed Assets**

Scheme plant and equipment is depreciated at 10% per annum on cost.

Office Furniture and Equipment is depreciated at 10% per annum on cost, with the exception of computer equipment which is depreciated at 33.3% per annum on cost, and photocopiers which are depreciated at 20% per annum.

Motor Vehicles are depreciated at 25% per annum on cost.

Office Premises are depreciated on a straight line basis over the expected remaining useful life. It is assumed to have an estimated useful life of 75 years. The Association has carried out the necessary impairment review to ensure properties are not shown at an amount exceeding their recoverable amount.

A full year's depreciation is charged on these assets in the year of purchase, but no charge is made in the year of disposal.

In accordance with FRS 102, (i) investment properties are revalued annually by persons holding a recognised professional qualification and at least every five years by an external valuer; and the aggregate surplus or deficit is transferred to a revaluation reserve, and (ii) no depreciation or amortisation is provided in respect of freehold investment properties and leasehold investment properties.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

#### **Deposits and liquid resources**

Cash comprises cash in hand and deposits repayable on demand less overdrafts repayable on demand. Liquid resources are current asset investments that are disposable without curtailing or disrupting the business and are readily convertible into known amounts of cash at or close to their carrying value.

#### **Housing Loans**

Mortgage loans on housing land and properties are advanced under the terms of individual mortgage deeds in respect of each property or housing scheme. Advances are available only in respect of these developments that have been given approval for Housing Association Grant by Scottish Housing Regulator. Mortgage loans in the balance sheet include amounts due but not received.

#### **Revenue Reserves**

The Association has determined that it is appropriate to hold revenue reserves equivalent to a minimum of six months turnover net of LIFT property sales to minimise future financial risk.

#### **Operating lease commitments**

Rentals paid under operating leases are charged to the Statement of Comprehensive Income on a straight line basis.

#### VAT

Whilst being VAT Registered, most of the Association's income is exempt for VAT purposes. Expenditure is therefore shown inclusive of VAT.

#### Low-cost Initiative for First-Time Buyers - LIFT (Formally undertaken under Homestake)

During the development of LIFT properties the costs and HAG received are shown in the Balance Sheet as a Current Asset, once sold the cost is reported as a Fixed Asset Investment and the related grant is shown as deferred income. The Current Asset treatment reflects the risks to the Association until a sale is achieved. LIFT income received from sales is included within turnover and the expenses are included as Cost of Sales to reflect the level of activity undertaken.

#### **Shared Ownership**

Proceeds from first tranche disposals of shared ownership properties are accounted for in the Income and Expenditure account of the period in which the disposal occurs, with any surpluses on disposal recognised in the Income & Expenditure account as turnover. The cost of disposal of first tranche disposals is included within cost of sales. The first tranche element of any unsold properties is shown as a current asset. The remainder of costs are recorded within fixed assets and subsequent disposals are accounted for through the disposal of fixed assets.

#### Stock and Work in Progress

Stocks and work in progress are stated at the lower of cost and net realisable value. Component replacement programmes not completed in the year are held within WIP and transferred to fixed assets on completion. Developments in Progress for other Associations are included in WIP at cost, net of any related HAG. Shared Ownership Development costs for estimated first tranche sales are included in WIP.

#### **Employee benefits**

The costs of short-term employee benefits are recognised as a liability and an expense.

Employees are entitled to carry forward up to 5 days of any unused holiday entitlement at the reporting date. The cost of any unused entitlement is recognised in the period in which the employee's services are received.

The best estimate of the expenditure required to settle an obligation for termination benefits is recognised immediately as an expense when Caledonia is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### **Financial Instruments**

The Association has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102, in full, to all of its financial instruments.

Financial assets and financial liabilities are recognised when the Association becomes a party to the contractual provisions of the instrument, and are offset only when the Association currently has a legally enforceable right to set

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### For the year ended 31 March 2018

off the recognised amounts and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### Financial assets

#### Debtors

Debtors which are receivable within one year and which do not constitute a financing transaction are initially measured at the transaction price. Trade debtors are subsequently measured at amortised cost, being the transaction price less any amounts settled and any impairment losses.

Where the arrangement with a trade or other debtor constitutes a financing transaction, the debtor is initially and subsequently measured at the present value of future payments discounted at a market rate of interest for a similar debt instrument.

A provision for impairment of debtors is established when there is objective evidence that the amounts due will not be collected according to the original terms of the contract. Impairment losses are recognised in income and expenditure for the excess of the carrying value of the trade debtor over the present value of the future cash flows discounted using the original effective interest rate. Subsequent reversals of an impairment loss that objectively relate to an event occurring after the impairment loss was recognised, are recognised immediately in income and expenditure.

#### Financial liabilities

#### Trade creditors

Trade creditors payable within one year that do not constitute a financing transaction are initially measured at the transaction price and subsequently measured at amortised cost, being the transaction price less any amounts settled.

Where the arrangement with a trade creditor constitutes a financing transaction, the creditor is initially and subsequently measured at the present value of future payments discounted at a market rate of interest for a similar instrument.

#### Borrowings

Borrowings are initially recognised at the transaction price, including transaction costs, and subsequently measured at amortised cost using the effective interest method. Interest expense is recognised on the basis of the effective interest method and is included in interest payable and other similar charges.

Commitments to receive a loan are measured at cost less impairment.

#### Provisions

Provisions are recognised when Caledonia has an obligation at the reporting date as a result of a past event which it is probable will result in the transfer of economic benefits and that obligation can be estimated reliably.

Provisions are measured at the best estimate of the amounts required to settle the obligation. Where the effect of the time value of money is material, the provision is based on the present value of those amounts, discounted at the pretax discount rate that reflects the risks specific to the liability. The unwinding of the discount is recognised within interest payable and similar charges.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

### 2. Particulars of turnover, operating costs and operating surplus for the financial period by class of business

Group:	Turnover	Operating costs	Remeasurement in respect of pension scheme	Operating surplus 2018	Operating surplus 2017
	£	£	£	£	£
Social lettings (note 3a)	25,671,308	(20,348,948)	-	5,322,360	5,366,423
Other activities (note 4a)	4,696,158	(4,495,013)	-	201,145	86,060
Fair value adjustment on consolidation	-			-	2,860,241
Remeasurement in respect of pension schemes (note 29)		-	12,223	12,223	1,920,000
Total - 2018	30,367,466	(24,843,961)	12,223	5,535,728	10,232,724
Total - 2017	30,824,262	(22,511,538)	1,920,000	10,232,724	-

Housing Association:	Turnover	Operating costs	Remeasurement in respect of pension scheme	Operating surplus 2018	Operating surplus 2017
	£	£	£	£	£
Social lettings (note 3b)	19,824,648	(15,677,381)	-	4,147,267	4,345,028
Other activities (note 4b) Remeasurement in respect of	4,620,137	(4,471,561)	-	148,576	36,888
pension schemes (note 29)	-	-	7,223	7,223	1,009,000
	24,444,785	(20,148,942)	7,223	4,303,066	5,390,916
-Total – 2017	21,724,157	(17,342,241)	1,009,000	5,390,916	-

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

### 3a. Particulars of turnover, operating costs and operating surplus from social letting activities

Group	General Needs Housing	Supported Social Housing	Shared Ownership Housing	Total 2018	Total 2017
	£	£	£	£	£
Rent receivable net of service					
charges	14,870,720	2,758,233	817,687	18,446,640	17,851,600
Service charges	978,194	2,123,424	188,136	3,289,754	3,225,149
Gross income from rents					
and service charges	15,848,914	4,881,657	1,005,823	21,736,394	21,076,749
Less Voids	(246,969)	(70,070)	•	(317,039)	(274,866)
Net income from rents and service					
charges	15,601,945	4,811,587	1,005,823	21,419,355	20,801,883
Grants released from deferred	2 556 002	100 000	105 //8		1 530 773
income	3,556,803	469,553	185,667	4,212,023	4,520,773
Other revenue grants	39,930	-	•	39,930	41,405
Total turnover from social letting	10 100 (80				25.264.064
activities	19,198,678	5,281,140	1,191,490	25,671,308	25,364,061
Management and maintenance					
administration costs	4,528,704	1,209,166	284,978	6,022,848	5,815,660
Service costs	962,116	2,141,264	185,179	3,288,559	3,246,972
Planned and cyclical maintenance					
including major repairs costs	2,082,120	180,499	5,000	2,267,619	2,477,160
Reactive maintenance costs	1,683,960	265,320	-	1,949,280	1,908,635
Bad debts – rent and service					
charges	169,278	61,286	-	230,564	234,726
Depreciation of affordable let properties	5,448,815	910,773	230,490	6,590,078	6,314,485
Operating costs for affordable					
letting activities	14,874,993	4,768,308	705,647	20,348,948	19,997,638
Operating surplus for affordable					
letting activities	4,323,685	512,832	485,843	5,322,360	5,366,423
Operating surplus for affordable					
letting activities for previous	1 207 107	127 255	111 7/2	C 2// 122	
accounting period	4,597,406	327,255	441,762	5,366,423	

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# For the year ended 31 March 2018

### 3b. Particulars of turnover, operating costs and operating surplus from social letting activities (cont'd.)

Association	General Needs Housing	Supported Social Housing	Shared Ownership Housing	Total 2018	Total 2017
	£	£	£	£	£
Rent receivable net of service					
charges	10,768,645	2,577,897	795,092	14,141,634	13,583,653
Service charges	889,341	1,965,951	188,136	3,043,428	2,983,222
Gross income from rents					
and service charges	11,657,986	4,543,848	983,228	17,185,062	16,566,875
Less Voids	(173,933)	(66,949)	-	(240,882)	(211,142)
Net income from rents and					
service charges	11,484,053	4,476,899	983,226	16,944,178	16,355,733
Grants released from deferred					
income	2,310,670	353,064	176,806	2,840,540	2,949,839
Other revenue grants	39,930	-	-	39,930	41,405
Total turnover from social					
letting activities	13,834,653	4,829,963	1,160,032	19,824,648	19,346,977
Management and maintenance					
administration costs	3,300,124	1,148,897	278,951	4,727,972	4,488,905
Service costs	871,438	2,002,503	185,179	3,059,120	3,007,090
Planned and cyclical					
maintenance including major					
repairs costs	1,682,743	176,620	5,000	1,864,363	1,749,279
Reactive maintenance costs	1,073,910	256,608	-	1,330,518	1,273,277
Bad debts – rent and service charges	101,257	61,286		162,543	164,792
Depreciation of affordable	101,237	01,200	-	102,545	104,792
letting properties	3,540,031	771,369	221,465	4,532,865	4,318,606
Operating costs for affordable	0,010,001		331,100	1,002,000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
letting activities	10,569,503	4,417,283	690,595	15,677,381	15,001,949
Operating surplus for					
affordable letting activities	3,265,150	412,680	469,437	4,147,267	4,345,028
Operating surplus for affordable					
letting activities for previous					
accounting period	3,661,073	253,668	430,287	4,345,028	

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

### 4a. Particulars of turnover, operating costs and operating surplus/(deficit) from other activities

Group:	Grants from Scottish Ministers	Other revenue grants	Supporting Income	Other Income	Total turnover	Operating costs – bad debts	Other operating costs	Operating (deficit) / surplus 2018	Operating (deficit) / surplus 2017
	£	£	£	£	£	£	£	£	£
Factoring	-	-	-	54,188	54,188		(83,392)	(29,204)	(806)
Care and repair property	1,749,723	_	-	-	1,749,723	-	(1,679,159)	70,564	6,868
Stage 3 Adaptations	293,310	-	-	-	293,310	-	(261,928)	31,382	(14,579)
Support activities	-	-	282,844	-	282,844	-	(283,748)	(904)	(20,273)
Commercial rents	-	-	-	59,375	59,375	-	-	59,375	47,000
Tenant participation	-	-	-	3,372	3,372	-	(3,372)	-	-
Care activities (Home Help)		-	-	229,465	229,465	-	(230,451)	(986)	13,748
Housing with Care	-	-	-	140,943	140,943	-	(132,536)	8,407	9,795
Dundee Voluntary Action	-	-	-	65,075	65,075	-	(65,010)	65	92
Making Advice Work Project	-	-	-	2,547	2,547	-	(2,547)	*	-
Income from Office Lease	-	-	-	46,080	46,080	-	-	46,080	46,080
Agency management services	-	-	-	91,356	91,356	-	(73,220)	18,136	17,913
Shared equity sales	-	-	-	1,619,360	1,619,360	-	(1,619,360)	-	-
Other Activities	-	-	-	58,520	58,520	-	(60,290)	(1,770)	7,718
Total from other activities	2,043,033	-	282,844	2,370,281	4,696,158	-	(4,495,013)	201,145	86,060
Total from other activities – 2017	1,330,683	-	337,815	812,285	2,480,713	-	(2,394,723)	86,060	

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

### 4b. Particulars of turnover, operating costs and operating surplus/(deficit) from other activities

Association:	Grants from Scottish Ministers	Supporting Income	Other income	Total turnover	Operating costs – bad debts	Other operating costs	Operating (deficit) / surplus 2018	Operating (deficit) / surplus 2017
	£	£	£	£	£	£	£	£
Factoring	•	-	13,575	13,575	-	(43,798)	(30,223)	-
Care and repair of property	1,749,723	-	-	1,749,723	-	(1,679,159)	70,564	6,868
Stage 3 Adaptations	258,310	-	-	258,310	-	(224,202)	34,108	(14,589)
Support activities	-	282,844	-	282,844	-	(283,748)	(904)	(20,273)
Care activities	-	-	229,465	229,465	-	(230,451)	(986)	(13,748)
Housing with Care	-		140,943	140,943	-	(132,536)	8,407	9,795
Dundee Voluntary Action		-	65,075	65,075		(65,010)	65	92
Making Advice Work Project	-	-	2,547	2,547	-	(2,547)	-	-
Income from Office Lease	-	-	46,080	46,080	-	-	46,080	46,080
Agency management services	-	-	181,356	181,356		(163,220)	18,136	17,913
Other Activities	-	•	30,859	30,859	-	(27,530)	3,329	4,750
Shared equity sales		-	1,619,360	1,619,360	-	(1,619,360)	-	-
Total from other activities	2,008,033	282,844	2,329,260	4,620,137	-	(4,471,561)	148,576	36,888
Total from other activities – 2017	1,293,650	337,815	745,715	2,377,180	-	(2,340,292)	36,888	

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

#### 5. Housing stock (Group)

	2018	2017
	No.	No.
New build	4,148	4,045
Rehabilitation	627	630
Shared Ownership	394	397
Supported housing	40	40
-	5,209	5,112
Housing stock (Association)		
	2018	2017
	No.	No.
New build	3,721	3,617
Shared Ownership	383	386
	4,104	4,003

### 6. Key Management Personnel (Group and Association)

Key management personnel are defined as the Chief Executive and any other senior staff reporting directly to the Chief Executive or the Management Board.

The number of key management personnel who received emoluments (excluding employers' pension contributions) in excess of £60,000 during the reporting period fell within the following bands:

	No.	No.
£60,000 - £70,000 £70,001 - £80,000 £80,001 - £90,000 £90,001 - £100,000 £100,000 - £120,000	3 2 1	4 1 - 1
	2018 £	2017 £
Aggregate emoluments for the above key management personnel (excluding pension contributions)	504,999	481,938
Aggregate pension contributions in relation to the above key management personnel	49,816	45,128
The emoluments of the Chief Executive (excluding pension contributions)	104,968	100,376
Aggregate pension contributions made on behalf of the Chief Executive	12,080	11,529

No payment or fees or other remuneration was made to the Board members during the year.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

#### 7. Employees

#### Group

The average monthly number of full time equivalent including key management personnel persons employed (excluding board members) in the year, analysed by category, was as follows:

	Number of employees	
	2018	2017
Office, administrative and management	97	96
Development	6	5
Housing Support and Care	79	82
	182	183
The aggregate payroll costs of these persons were as follows:		
	2018	2017
	£	£
Wages and salaries	.5,137,397	5,074,358
Social security costs	457,200	434,982
Other pension costs and current service costs (note 29)	622,743	579,929
Temp agency seconded staff	236,928	3,081
	6,454,268	6,092,350

Redundancy Costs totalling £10,827 (2017: £67,866) are included in wages and salaries. This was due to a staff member opting for voluntary redundancy as part of a staffing restructure.

#### Association

The average monthly number of full time equivalent including key management personnel persons employed (excluding board members) in the year, analysed by category, was as follows:

	Number of employees	
	2018	2017
Office, administrative and management	77	74
Development	6	5
Housing Support and Care	79	82
	162	161
The aggregate payroll costs of these persons were as follows:		
	2018	2017
	£	£
Wages and salaries	4,552,782	4,493,326
Social security costs	404,194	387,411
Other pension costs and current service costs (note 29)	576,690	548,017
Temp agency seconded staff	207,883	-
	5,741,549	5,428,754

Redundancy Costs totalling £2,827 (2017: £67,866) were recognised in the financial statements to 31 March 2018. This was due to a staff member opting for voluntary redundancy as part of a staffing restructure.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

8.	Interest receivable				
		2018	2018	2017	2017
		Group	Association	Group	Association
		£	£	£	£
	Bank and Building Society interest	70,038	65,725	41,701	35,241
9.	Interest payable and financing costs				
		2018	2018	2017	2017
		Group	Association	Group	Association
		£	£	£	£
	Interest arising on:				
	Housing Accommodation bank loans	2,848,730	2,848,730	2,536,882	2,536,882
	Shared Ownership bank loans	272,611	272,611	272,611	272,611
	Other bank loans and overdrafts	353,727	-	387,323	-
	Breakage costs	-	-	101,653	-
	Defined benefit pension charge	18,000	10,000	84,000	46,000
	Torre lawrence and a line to a torre to	3,493,068	3,131,341	3,382,469	2,855,493
	Less: interest capitalised on housing properties under construction	(137,045)	(137,045)	(153,720)	(153,720)
		3,356,023	2,994,296	3,228,749	2,701,773

### 10. Taxation

### Group

The 3 Associations all have charitable status for taxation purposes and all income falls within the charitable exemptions.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

### 11. Tangible fixed assets - housing properties (Group)

	Held for letting £	Under Construction £	Completed Shared Ownership £	Total £
Cost		-	_	_
At 1 April 2017	341,162,783	11,590,283	17,501,209	370,254,275
Additions	2,610,088	8,502,078	-	11,112,166
Disposals	(1,284,002)	-	(105,133)	(1,389,135)
Transfers	12,981,377	(12,981,377)	-	-
At 31 March 2018	355,470,246	7,110,984	17,396,076	379,977,306
Depreciation				
At 1 April 2017	74,106,197	-	3,999,864	78,106,061
Provided during year	6,359,587	-	230,490	6,590,077
Eliminated on disposals	(671,898)	-	(25,460)	(697,358)
At 31 March 2018	79,793,886	•	4,204,894	83,998,780
Net book value				
At 31 March 2018	275,676,360	7,110,984	13,191,182	295,978,526
At 31 March 2017	267,056,586	11,590,283	13,501,345	292,148,214

Additions to housing properties included capitalised development administration costs of £532,794 (2017: £530,373) of which development allowances of £nil (2017: £nil) were received in respect of these costs and capitalised.

The aggregate amount of capitalised interest included in housing properties is £137,045 (2017: £153,720).

Major repairs in the year amounted to  $\pounds 3,531,058$  (2017:  $\pounds 4,448,414$ ). Of the total  $\pounds 2,405,134$  (2017:  $\pounds 2,817,026$ ) was capitalised and related to replacement of components. The remaining  $\pounds 1,125,924$  (2017:  $\pounds 1,580,897$ ) was charged to the statement of comprehensive income.

The total cost of land included above is £43,452,703 (2017: £41,492,089).

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

#### 12. Tangible fixed assets - housing properties (Association)

	Held for letting	Under Construction	Completed Shared Ownership	Total
	£	£	£	£
Cost				
At 1 April 2017	261,106,861	11,461,853	16,875,309	289,444,023
Additions	1,802,988	8,502,078	-	10,305,066
Disposals	(640,651)	-	(105,133)	(745,784)
Transfers	12,852,947	(12,852,947)	-	-
At 31 March 2018	275,122,145	7,110,984	16,770,176	299,003,305
Depreciation				
At 1 April 2017	49,538,710	-	3,767,540	53,306,250
Provided during year	4,311,399	-	221,465	4,532,864
Eliminated on disposals	(384,270)	-	(25,460)	(409,730)
At 31 March 2018	53,465,839	-	3,963,545	57,429,384
Net book value				
At 31 March 2018	221,656,306	7,110,984	12,806,631	241,573,921
At 31 March 2017	211,568,151	11,461,853	13,107,769	236,137,773

Additions to housing properties included capitalised development administration costs of £482,471 (2017: £472,495) of which development allowances of £nil (2017: £nil) were received in respect of these costs and capitalised.

The aggregate amount of capitalised interest included in housing properties is £137,045 (2017 £153,720).

Major repairs in the year amounted to £2,668,333 (2017: £3,111,486). Of the total £1,648,357 (2017: £2,067,333) was capitalised and related to replacement of components. The remaining £1,019,976 (2017: £1,044,153) was charged to the statement of comprehensive income.

The total cost of land included above is £37,494,524 (2017: £35,519,874).
## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## For the year ended 31 March 2018

## 13. Tangible fixed assets - other (Group)

	Office Furniture and Equipment £	Scheme Plant and Equipment £	Office Accommodation £	Leasehold Property £	Asset Under Construction £	Motor Vehicles £	Total £
Cost / Revaluation	~	2	L	2	r	L	L
At 1 April 2017	1,821,218	826,108	773,647	305,418	-	235,522	3,961,913
Additions	150,226	100,299	-		239,801		490,326
Revaluations	-	-	19,362	-	-	-	19,362
Disposals	(966,654)	(51,868)	(70,000)	-	-	(29,673)	(1,118,195)
Transfers	-	-	(25,525)	-	25,525	-	-
At 31 March 2018	1,004,790	874,539	697,484	305,418	265,326	205,849	3,353,406
Depreciation							
At 1 April 2017	1,698,548	508,042	200,606	251,608	-	181,002	2,839,806
Provided during year	100,696	59,940	11,895	1,739	-	38,890	213,160
Eliminated on disposals	(966,654)	(51,868)	(33,501)		-	(29,673)	(1,081,696)
At 31 March 2018	832,590	516,114	179,000	253,347	-	190,219	1,971,270
							<u>·</u>
Net book value							
At 31 March 2018	172,200	358,425	518,484	52,071	265,326	15,630	1,382,136
At 31 March 2017	122,670	318,066	573,041	53,810	-	54,520	1,122,107

During the year, the market value with vacant possession of the office premises was stated to be £70,000 by RICS registered valuers DVS Property Specialists for the Public Sector. The office premises subsequently formed part of an excambion agreement in exchange for a development site with an equal market value. This development site is recognised in Assets Under Construction and is currently being developed into new office premises.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# For the year ended 31 March 2018

## 14. Tangible fixed assets - other (Association)

	Office Furniture and Equipment	Scheme Plant and Equipment	Office Accommodation	Leasehold Property	Motor Vehicles	Total
	£	£	£	£	£	£
Cost						
At 1 April 2017	1,500,198	814,284	475,000	235,861	211,367	3,236,710
Additions	136,066	100,299	-	-	-	236,365
Disposals	(966,654)	(51,868)	•	-	(29,673)	(1,048,195)
At 31 March 2018	669,610	862,715	475,000	235,861	181,694	2,424,880
Depreciation						
At 1 April 2017	1,429,170	496,682	56,997	235,861	156,847	2,375,557
Provided during year	81,141	59,476	6,333	-	38,890	185,840
Eliminated on disposals	(966,654)	(51,868)	-	-	(29,673)	(1,048,195)
At 31 March 2018	543,657	504,290	63,330	235,861	166,064	1,513,202
Net book value						
At 31 March 2018	125,953	358,425	411,670	-	15,630	911,678
At 1 April 2017	71,028	317,602	418,003	-	54,520	861,153

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## For the year ended 31 March 2018

15.	Investment Properties (Group)	2018 £	2017 £
	At 1 April 2017 Addition	1,304,305	1,074,305 94,411
	Revaluation gain		135,589
	At 31 March 2018	1,304,305	1,304,305

Investment property at Scott Street, which is freehold, was valued at £354,305 on an open market existing use basis at 24 July 2014 by Shepherd Commercial. The Management Board do not believe there has been any material change in the value of this property in the period to 31 March 2018. No depreciation is provided in respect of investment properties.

The initial Investment property of an Integrated Healthy Living Centre, which is freehold, was valued on an open market existing use basis at December 2012 by DTZ. Subsequently, in July 2016 investment property with an initial value of £690,000 was revalued at £750,000 by Jones Lang LasSalle Limited. In 2016/17 the Cordale Housing Association purchased a pharmacy from its subsidiary Cordale Property Services Limited, the pharmacy was valued in July 2016 at £170,000 by Jones LaSalle Limited and has been revalued to this amount. The Management Board do not believe there has been any material change in the value of these properties in the period to 31 March 2018. No depreciation is provided in respect of investment properties.

Investment Properties (Association)	2018 £	2017 £
At 1 April 2017	354,305	354,305
At 31 March 2018	354,305	354,305

The investment property in the Association is the property at Scott Street, noted above.

### 16. Investment in subsidiaries

Group	2018 £	2017 £
Cost – Caledonia Ventures (formerly known as Servite Ventures)	2	2
Cost – Servite Solutions	2	2
Cost – Cordale Property Services	100	100
	104	104

The investment in subsidiary companies relates to Servite Solutions Limited, Caledonia Ventures Limited and Cordale Property Services Limited, which are wholly owned subsidiaries of the Association which are limited by share capital. Caledonia Ventures and Servite Solutions have issued share capital of  $2 \pm 1$  shares in each, whilst Cordale Property Services Limited has 100 ±1 shares. Both Caledonia Ventures and Servite Solutions were dormant during the financial year and exemption has been granted by the Financial Conduct Authority (FCA) from the inclusion of these in the group accounts.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## For the year ended 31 March 2018

### 16. Investment in subsidiaries (cont'd)

The aggregate amount of capital and reserves and the results of Cordale Property Services Limited for the year ended 31 March 2018 were as follows:

2017

0010

## **Cordale Property Services Limited**

	2018	2017
	£	£
Capital and reserves	(2,400)	3,002
(Loss) for the year	(5,501)	(22,310)

The company is now dormant.

Cordale Property Services Limited (SC246323) has claimed exemption from audit of their individual accounts under section 479 of the Companies Act 2006.

The results and balances of Cordale Property Services Limited are included in these consolidated financial statements.

### Association

	2018 £	2017 £
Cost – Caledonia Ventures (formerly known as Servite Ventures) Cost – Servite Solutions	2 2	2 2
	4	4

The investment in subsidiary companies relates to Servite Solutions Limited and Caledonia Ventures Limited, which are wholly owned subsidiaries of the Association which are limited by share capital. Caledonia Ventures and Servite Solutions have issued share capital of  $2 \pounds 1$  shares in each. Both companies were dormant during the financial year and exemption has been granted by the Financial Conduct Authority (FCA) from the completion of group accounts.

### 17. Stock and work in progress

Developments in progress for other Associations	2018 Group £ 3,893,976	2018 Association £ 3,893,976	2017 Group £ 961,938	2017 Association £ 961,938
Replacement components	-	-	31,740	31,740
	3,893,976	3,893,976	993,678	993,678

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## For the year ended 31 March 2018

10. DEDIUIS	1	18.	Debtors
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Due < 1 Year	2018 Group £	2018 Association £	2017 Group £	2017 Association £
Rent and service charges receivable Less: bad debt provision	1,097,743 (514,178)	811,133 (396,011)	1,013,163 (524,376)	700,498 (349,561)
	583,565	415,122	488,787	350,937
Prepayments and accrued income Other debtors	442,166 141,927	434,387 19,999	822,051 153,509	801,904 70.875
Amount due from subsidiary undertakings	141,747	93.315	155,509	154,848
Grants Receivable	1,401,318	1,401,318	1,264,296	1,250,282
	2,568,976	2,364,141	2,728,643	2,628,846

## 19. Creditors: amounts falling due within one year

	2018	2018	2017	2017
	Group	Association	Group	Association
	£	£	£	£
Debt (note 23)	1,942,499	1,620,224	1,680,382	1,345,926
Trade creditors	158,749	153,209	21,960	20,612
Other Taxes and Social Security	155,201	110,385	122,211	108,686
Rent in Advance	566,664	412,716	834,001	668,441
Accruals and Deferred Income	4,340,227	3,991,847	4,482,643	3,874,106
Pensions	62,738	62,738	60,043	60,043
Other Creditors	337,577	13,425	301,474	12,466
Deferred capital grants (note 22)	4,212,023	2,840,540	5,148,174	3,876,617
	11,775,678	9,205,084	12,650,888	9,966,897

## 20. Creditors: amounts falling due after more than one year

	2018	2018	2017	2017
	Group	Association	Group	Association
	£	£	£	£
Debt (note 23)	79,543,583	69,710,232	74,483,302	<i>64,339,821</i>
Deferred capital grants (note 22)	<u>175,413,588</u>	142,962,794	173,357,933	139,409,701
	<u>254,957,171</u>	212,673,026	247,841,235	203,749,522

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# For the year ended 31 March 2018

## 21. Financial instruments

22.

	2018 Group £	2018 Association £	2017 Group £	2017 Association £
Financial assets:				
Debt instruments measured at amortised				
cost	2,126,810	1,929,754	1,906,592	1,826,942
	2,126,810	1,929,754	1,906,592	1,826,942
Financial liabilities:				
Measured at amortised cost:	86,385,373	75,551,675	81,029,804	69,652,974
	86,385,373	75,551,675	81,029,804	69,652,974
-				
Deferred capital grant				
	2018	2018	2017	2017
	Group	Association	Group	Association
	£	£	£	£
As at 1 April 2017	178,506,107	143,286,318	170,031,264	138,832,347
Acquired through business combination	-	-	5,670,170	-
Grant received in the year	5,331,527	5,357,556	7,130,156	7,190,055
Capital grant released in the year	(4,212,023)	(2,840,540)	(4,325,483)	(2,736,084)
At 31 March 2018	179,625,611	145,803,334	178,506,107	143,286,318
Amounts to be released within one year	4,212,023	2,840,540	5,148,174	3,876,617
Amounts to be released in more than	175 412 500	142 0/2 704		
one year	175,413,588	142,962,794	173,357,933	139,409,701
-	179,625,611	145,803,334	178,506,107	143,286,318

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

### 23. Debt analysis - Borrowings

	2018 Group £	2018 Association £	2017 Group £	2017 Association £
Creditors: amounts falling due within one				
year: Bank loans	1,942,499	1,620,224	1,680,382	1,345,926
	1,942,499	1,620,224	1,680,382	1,345,926
Creditors: amounts falling due after one year:				
Bank loans	79,543,583	69,710,232	74,483,302	64,339,821
_	79,543,583	69,710,232	74,483,302	64,339,821
_	81,486,082	71,330,456	76,163,684	65,685,747

#### Caledonia HA

Borrowings are denominated and repaid in pounds sterling, have contractual interest rates that are either fixed rates or variable rates linked to LIBOR that are not leveraged, and do not contain conditional returns or repayment provisions other than to protect the lender against credit deterioration or changes in relevant legislation or taxation.

Bank borrowings mature between 31 March 2019 and 31 March 2038. Fixed rate loans £58.4m (2017: £38.7m) bear average fixed-rate coupons of 5.1% per annum (2017: 5.6% per annum) and £12.9m (2017: £26.4m) variable rate loans bear average variable-rate coupons of 1.38% above LIBOR (2017: 1.20% above LIBOR). The Association makes quarterly and semi-annual interest payments on all bank borrowings.

Bank borrowings of £71.3m (2017: £65.7m) are secured by specific charges against the Association's housing properties.

#### Cordale HA

Borrowings are denominated and repaid in pounds sterling, have contractual interest rates that are either fixed rates or variable rates linked to LIBOR that are not leveraged, and do not contain conditional returns or repayment provisions other than to protect the lender against credit deterioration or changes in relevant legislation or taxation.

Bank borrowings mature between 31 March 2029 and 31 March 2041. Fixed rate loans £3.2m (2017: £3.2m) bear average fixed-rate coupons of 5.45% per annum (2017: 5.45% per annum) and £4.7m (2017: £5.0m) variable rate loans bear average variable-rate coupons of 1.82% above LIBOR (2017: 1.78% above LIBOR). The Association makes quarterly interest payments on all bank borrowings.

Bank borrowings of £7.9m (2017: £8.2m) are secured by specific charges against the Association's housing properties.

#### Bellsmyre HA

Borrowings are denominated and repaid in pounds sterling, have contractual interest rates that are either fixed rates or variable rates linked to LIBOR that are not leveraged, and do not contain conditional returns or repayment provisions other than to protect the lender against credit deterioration or changes in relevant legislation or taxation.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## For the year ended 31 March 2018

### 23. Debt analysis - Borrowings (cont'd)

Bank borrowings mature on 31 July 2026. Fixed rate loans £nil (2017: £nil) bear average fixed-rate coupons of 0% per annum (2017: 0% per annum) and £2.3m (2017: £2.3m) variable rate loans bear average variable-rate coupons of 1.6% above LIBOR (2017: 1.6% above LIBOR). The Association makes quarterly interest payments on all bank borrowings.

Bank borrowings of £2.3m (2017: £2.3m) are secured by specific charges against the Association's housing properties.

Based on the lender's earliest repayment date, borrowings are repayable as follows:

	2018	2018	2017	2017
	Group	Association	Group	Association
	£	£	£	£
In one year or less	1,942,499	1,620,224	1,680,382	1,345,926
Between one and two years	2,016,199	1,688,360	20,445,999	20,128,669
Between two and five years	6,711,135	5,248,912	1,362,081	-
In five years and more	70,816,249	62,772,960	52,675,222	44,211,152
_	81,486,082	71,330,456	76,163,684	65,685,747
24. Share capital				
Group				
	2018	2017	2018	2017
Shares of £1 each fully paid	No.	No.	£	£
At 1 April 2017	513	455	513	455
Acquisition of Bellsmyre Housing	-	118	-	118
Association				
Issued in year	9	15	9	15
Withdrawn in year	(50)	(75)	(50)	(75)
At 31 March 2018	472	513	472	513
Association				
	2018	2017	2018	2017
Shares of £1 each fully paid	No.	No.	£	£
At 1 April 2017	182	202	182	202
Issued in year	2	3	2	3
Cancelled in year	(9)	(23)	(9)	(23)
At 31 March 2018	175	182	175	182

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## For the year ended 31 March 2018

## 25. Reserves

Reserves of the Company represent the following:

## Revenue Reserve

The cumulative surplus / deficit.

### 26. Commitments under operating leases - Group and Association

The total future minimum lease payments under non-cancellable operating leases for fixed assets (note 14) are as follows:

	2018 Land and Buildings £	2017 Land and buildings £
Amounts due: Within one year Between one and five years	70,000 227,500	68,500 297,500
After five years	297,500	366,000

During the year £69,585 (2017: £64,000) of payments made under an operating lease were recognised as an expense.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# For the year ended 31 March 2018

## 27. Notes to the cash flow statement - Group

	2018	2017
Reconciliation of surplus to net cash inflow from activities	£	£
Surplus for the year	1,926,298	7,013,413
Adjustments for non-cash items:		
Depreciation of tangible fixed assets	6,803,237	6,523,705
Amortisation of capital grant	(4,212,023)	(4,941,147)
Fair value gains on other fixed assets	(19,362)	-
Fair value adjustment on consolidation	-	(2,860,241)
Fair value gains on investment properties	-	(135,589)
Loss on disposal of tangible fixed assets	342,807	167,852
Interest received	(70,038)	(41,701)
Interest payable	3,356,023	3,228,749
Shares issued	9	15
Cancelled shares	(50)	(75)
Operating cash flows before movement in working capital	8,126,901	8,954,981
Increase in stock	(2,900,298)	(993,678)
Decrease/(Increase) in trade and other debtors	159,667	(942,557)
(Decrease)/increase in trade and other creditors	(201,176)	572,732
(Decrease) in provisions	(323,000)	(2,161,000)
Cash generated from operations	4,862,094	5,430,478
Cash and cash equivalents		
Cash	7,614,691	6,601,680
	7,614,691	6,601,680

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## For the year ended 31 March 2018

## 27. Notes to the cash flow statement (cont'd)- Association

	2018	2017
Reconciliation of surplus to net cash inflow from activities	£	£
Surplus for the year	1,250,305	2,665,340
Adjustments for non-cash items:		
Depreciation of tangible fixed assets	4,718,704	4,496,953
Amortisation of capital grant	(2,840,540)	(2,736,084)
Loss on disposal of tangible fixed assets	124,190	59,044
Interest received	(65,725)	(35,241)
Interest payable	2,994,296	2,701,773
Cancelled shares	(9)	(23)
Shares issued	2	3
Operating cash flows before movement in working capital	6,181,223	7,151,765
(Increase) in stock	(2,900,298)	(993,678)
Decrease/(Increase) in trade and other debtors	264,705	(952,627)
Decrease in trade and other creditors	(34)	(162,392)
Decrease in provisions	(186,000)	(1,141,000)
Cash generated from operations	3,359,596	3,902,068
Cash and cash equivalents		
Cash	3,680,328	2,576,605
	3,680,328	2,576,605
Capital commitments		
		2017
	2018 £	2017 £
	L	z
Capital expenditure contracted for but not provided in the financial statements	28,409,495	13,473,582

Capital expenditure authorised by the Board but not contracted 40,000,000

The above expenditure will be funded through Scottish housing association grant and private finance.

13,501,023

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

### 29. Pensions

## (a) Defined Contribution

The Association operates a Defined Contribution Pension Scheme. The assets are held separately from the Association in an independently administered fund. The pension cost charge represents the contributions payable by the Association to the fund and amounted to  $\pounds 381,897$  (2017:  $\pounds 364,217$ ). Contributions totalling  $\pounds 46,505$  (2017:  $\pounds 44,727$ ) were payable to the fund at the year end and are included in creditors.

#### (b) Scottish Housing Associations' Pension Scheme

The company also participates in the scheme, a multi-employer scheme which provides benefits to some 155 nonassociated employers. The scheme is a defined benefit scheme in the UK.

It is not possible for the company to obtain sufficient information to enable it to account for the scheme as a defined benefit scheme. Therefore it accounts for the scheme as a defined contribution scheme.

The scheme is subject to the funding legislation outlined in the Pensions Act 2004 which came into force on 30 December 2005. This, together with documents issued by the Pensions Regulator and Technical Actuarial Standards issued by the Financial Reporting Council, set out the framework for funding defined benefit occupational pension schemes in the UK.

The scheme is classified as a 'last-man standing arrangement'. Therefore the company is potentially liable for other participating employers' obligations if those employers are unable to meet their share of the scheme deficit following withdrawal from the scheme. Participating employers are legally required to meet their share of the scheme deficit on an annuity purchase basis on withdrawal from the scheme.

A full actuarial valuation for the scheme was carried out at 30 September 2015. This actuarial valuation showed assets of  $\pounds 616m$ , liabilities of  $\pounds 814m$  and a deficit of  $\pounds 198m$ . To eliminate this funding shortfall, the trustees and the participating employers have agreed that additional contributions will be paid to the scheme as follows:

#### **Deficit contributions**

From 1 April 2017 to 30 September 2022:	£25,735,092 per annum (payable monthly and increasing by $3\%$ each on 1 April)
	570 cach on Tripiny

The recovery plan contributions are allocated to each participating employer in line with their estimated share of the scheme liabilities.

Where the scheme is in deficit and where the company has agreed to a deficit funding arrangement the company recognises a liability for this obligation. The amount recognised is the net present value of the deficit reduction contributions payable under the agreement that relates to the deficit. The present value is calculated using the discount rate detailed in these disclosures. The unwinding of the discount rate is recognised as a finance cost.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# For the year ended 31 March 2018

## 29. Pensions (cont'd)

## **Present Values of Provision**

	Group		Association			
	2018 (£000s)	2017 (£000s)	2016 (£000s)	2018 (£000s)	2017 (£000s)	2016 (£000s)
Present value of provision	1,344	1,667	2,723	773	959	2,100

## Reconciliation of opening and closing provisions

	Group		Association	
	2018 (£000s)	2017 (£000s)	2018 (£000s)	2017 (£000s)
Provision at start of period	1,667	2,723	959	2,100
Acquisition of Bellsmyre Housing Association	-	1,105	-	-
Unwinding of the discount factor (interest expense)	18	84	10	46
Deficit contribution paid	(329)	(325)	(189)	(178)
Remeasurements - impact of any change in assumptions Remeasurements - amendments to the contribution	(12)	48	(7)	28
schedule	-	(1,968)	-	(1,037)
Provision at end of period	1,344	1,667	773	959

Income	and	expenditure	impact
		en pen arear e	and pares

	Group		Association	
	2018 (£000s)	2017 (£000s)	2018 (£000s)	2017 (£000s)
Interest expense	18	84	10	46
Remeasurements – impact of any change in assumptions	(12)	48	(7)	28
Remeasurements – amendments to the contribution schedule		(1,968)	-	(1,037)
Contributions paid in respect of future service	432	726	388	548
Costs recognised in income and expenditure account	438	(1,110)	391	(415)

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

### 29. Pensions (cont'd)

#### Assumptions

	31 March 2018	31 March 2017	31 March 2016
	% per annum	% per annum	% per annum
Rate of discount	1.51	1.06	2.29

The discount rates shown above are the equivalent single discount rates which, when used to discount the future recovery plan contributions due, would give the same results as using a full AA corporate bond yield curve to discount the same recovery plan contribution

### 30. Auditors remuneration

Fees payable to RSM UK Audit LLP and its associates in respect of both audit and non-audit services are as follows:

	2018	2017
	£	£
Audit services – statutory audit – Group	46,896	55,331
Other services – Group: Other services	20,814	15,894
	67,710	71,225

### **31. Contingent Liabilities**

#### Group

The Group participates in a multi-employer pension scheme. Should the Group leave the scheme, the amount of the employer debt has been calculated as  $\pounds 10,880,550$  (2017:  $\pounds 14,414,671$ ). At this time there is no intention to leave the scheme.

#### Association

The Association participates in a multi-employer pension scheme. Should the Association leave the scheme, the amount of the employer debt has been calculated as  $\pounds 6,433,350$  (2017:  $\pounds 8,555,061$ ). At this time there is no intention to leave the scheme.

#### 32. Related party disclosures

#### Association

The Association provides management services to Cordale Housing Association. Management Charges of £45,000 (2017:  $\pounds$ 45,000) were charged in the year. The Association provides management services to Bellsmyre Housing Association. Management Charges of  $\pounds$ 45,000 were charged in the year (2017:  $\pounds$ 30,000). At the year end Cordale Housing Association owed the Association  $\pounds$ 47,885 (2017:  $\pounds$ 53,229) in respect of management services provided and expenditure incurred on behalf of Cordale Housing Association. At the year end Bellsmyre Housing Association owed the Association by the Association. At the year end Bellsmyre Housing Association  $\pounds$ 45,430 (2017:  $\pounds$ 98,726) in respect of management services provided and expenditure incurred on behalf of Bellsmyre Housing Association by the Association.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended 31 March 2018

### 32. Related party disclosures (cont'd)

There were no transactions in the year with Caledonia Ventures Ltd as the Company is dormant.

The Association is also a member of Upper Dens Landscaping Limited, which is a company limited by guarantee. There are four Directors appointed two of which are employees of the Association. During the period there were no material transactions between the Association and Upper Dens Landscaping Limited.

Elaine O'Brien and Ian Gray Management Committee members are also tenants of the Association. Their tenancies are on normal commercial terms. During the year  $\pounds7,439$  (2017:  $\pounds9,438$ ) of rent was receivable from these tenant members. At the year-end there were  $\pounds$ Nil (2017:  $\pounds185$ ) of rent arrears due from these tenant members and  $\pounds71$  (2017:  $\pounds178$ ) in advance due to these tenant members.

Some board members are employees of related local authorities and other related public or commercial entities. Any transactions with these related parties are made at arm's length, on normal commercial terms and board members cannot use their position to their advantage.

### 33. Number of units in Management at the year end

#### Housing stock (Group) 2018 2017 a) No. No. 4.045 General needs - New build 4,148 - Rehabilitation 627 630 397 Shared ownership 394 Supported housing 40 40 5,209 5,112 **Investment properties (Group)** b) Office Other 2 1 3 3 Total 4 5 Housing stock (Association) c) New build 3.617 3,721 Shared ownership 383 386 Total 4,104 4.003 d) Investment properties (Association) Office 1 1 Total 1 1